



## 1. Sustainable Impact

*Awarded to a colleague or team that has made a positive impact to society through their role at Informa. This impact could have come through the content they produce or how they've helped their customers impact their markets or become more effective. It could also come from how they have supported colleagues, contributed to business and local communities or made an improvement to help the environment.*

*The winner will have used their role to deliver lasting benefits to our markets, colleagues, business or wider society.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Oonati Bholra for her role in delivering sustainability efforts in the New Delhi office
Academic Publishing	Suharti Samsudin for engaging colleagues and customers to focus on Environment & Sustainability book titles
Business Intelligence	BI Sustainability Volunteers for engaging with charitable events and volunteering activity
Business Intelligence	Sean Leddy for volunteer activity with World Child Cancer
Global Exhibitions	APLF for sustainability achievements within the exhibition
Global Exhibitions	Brand Licensing Europe for actively supporting the The Light Fund, an industry wide licensing charity that raises money for UK charities
Global Exhibitions	HDE for sustainability efforts around pollution management
Global Exhibitions	LDI Live Design International Team for developing new strategic partnership using the skills of their industry to support effective autism treatment

Global Exhibitions	Pharmapack Europe for event related sustainability efforts
Global Exhibitions	SupplySide West Show for promotion and support of Vitamin Angels directly impacting the lives of over 600,000 mothers and children
Global Exhibitions	UBM China Guangzhou for social enterprise collaborations and community service
Global Support	Gary Buckett for organising Safety Awareness Training in Cairo, providing free-to attend training for local contractors and venue operations teams
Global Support	UBM Sustainability Team for global sustainability efforts
Informa Tech	Game Developers Conference for promoting diversity and inclusiveness through a series of community engagement programs
Informa Tech	The AfricaCom Team for a sustainability initiative to increase the positive impact of ICT in Africa
Informa Tech	Erica Marois for promoting volunteer opportunities across the business
Knowledge & Networking	Nation's Restaurant News MUFSSO Show Team for charitable partnerships supporting global hunger and at risk youths skills development.



## 2. Ideas Count

*Awarded to a colleague or team that devised a new initiative, idea, product, service or process that has made a difference to their business area, vertical, Division or the Group.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Kevin Swanson for his development of an AI application that increases cost efficiencies and enhances the user experience of authors
Academic Publishing	Laura Horton, Ewa Klorek, Jane Wright, Adrian Reinhold and Paul Stoiber for their Marketing and Sales hospital initiative
Business Intelligence	Benjamin Sanders for expertise to create customized systems to reduce debt
Business Intelligence	Ian Lloyd, Senior Director, Pharma Projects & Data Integration & Pharma Intelligence Marketing Team
Business Intelligence	Jason Wesalo for creating a new template for customers to distribute topic-specific content
Global Exhibitions	Jewellery Fairs for launching a free product photography and video service
Global Exhibitions	Jody Phillips for collaborating with publishers to curate a book which explores design in the Pacific North West
Global Exhibitions	Owen O’Riordan for developing the FAN EXPO podcast
Global Exhibitions	Pankaj Sharma and Kartik Tewari for an initiative focusing on engaging customers on the topic of renewable energy
Global Exhibitions	Surendra Pal Singh and Nabjeet Ganguli for the launch of the SATTE ‘I Am 25’ campaign

Global Support	APAC & MEA Sharepoint Migration Team for their project to migrate legacy Windows servers storage to Sharepoint Web based file storage
Global Support	Chris Shirey for enhancing processes and reducing time spent on manual and business critical functions
Global Support	Sarah Lock for setting up and facilitating a Marketing Leaders Forum
Informa Tech	Mission Critical Technologies Team for the launch of a brand new event series
Knowledge & Networking	NRN MUFSSO Show Team for revamping the exhibition resulting in increased sales revenue
Knowledge & Networking	Rose Dormus, Kacey Anderson, Sherry Robinson, Liz Weinman, Ross Murph and Liz Hinkis for launching the DIY Market Research Conference



### 3. Digital Delivery

*Awarded for the best use of digital technology to improve a product, service, process or internal function. Improved and more efficient processes, better communications, customer experience and enhancements are all important areas for consideration in this category.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Discoverability Team for improving the discoverability of journals and books content to maximise revenue generation from digital platforms
Academic Publishing	UBX Customer Self-Help Project Team for developing a self-help portal for customers
Business Intelligence	Karen Coleman, Doro Shin and the Pharma Marketing Team for providing customers accessible intelligence to address market and industry needs
Business Intelligence	Maritime, Insurance and Law Marketing Team for increasing engagement on social media using data analysis
Business Intelligence	Ryan Malec for developing 'Bootcamp' – a consolidated week of learning for customers on a digital learning platform
Global Exhibitions	Andy An and Edward Qian for the CBM Weibao app
Global Exhibitions	CPhI China for China Pharma Connect
Global Exhibitions	Furniture China Team for implementing Eloqua
Global Exhibitions	License Global Magazine for launching LicenseGlobal.com to drive referrals and registrations to supporting events
Global Exhibitions	Amsterdam Pharma Marketing Team for deploying LiveChat for stand bookings on event websites

Business Intelligence & Global Support	BI Salesforce Technology Team, Group SAP Technology Team, BI Sales Enablement for building Product Creation Tool that removes a significant bottleneck for BI Consulting and customers
Global Support	CrowdStrike Deployment Team for a deployment of protection software on over 8000 systems
Global Support	Mae Santos for driving technology improvements and supporting the move to a cloud-based storage solution
Informa Tech	Shane Callan for sales support improvements
Knowledge & Networking	FinTech Futures for relaunching the FinTech Futures website and the implementation of a new digital strategy
Knowledge & Networking	EBD Group's partnering ONE development and implementation teams for delivering a new mobile responsive partnering platform
Knowledge & Networking	TMRE 2018 for launching an Online Matchmaking Platform to help customers connect with vendors



#### 4. Build the Brand

*Awarded to a colleague or team involved in the best product, service or imprint branding, or the promotion of a brand, product or service to one of our key communities.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Elaine Devine, Vicky Gardner, Leon Heward Mills, Jennifer McMillan, Tracy Roberts and Caroline Sutton for their work to ensure T&F are equipped to react to a number of key industry issues
Academic Publishing	Lucy Kennedy, Ceri McLardy, Eleanor Reedy, Sophie Crowe and Alex Howard for launching a new academic book series “The Psychology of Everything”
Academic Publishing	Social Media Team for implementing the journals social media strategy
Business Intelligence	Customer Marketing for the focus on customer marketing including discoverability and lead generation
Business Intelligence	Primal Pictures Team for building business partnerships and forging new markets
Global Exhibitions	Cosmoprof Asia Team for the Cosmopack Asia rebrand
Global Exhibitions	CPhI China for increasing revenue and brand growth
Global Exhibitions	FEIMEC Team for establishing FEIMEC as the leading machinery and industrial equipment industry exhibition in Latin America
Global Exhibitions	HDE for the launch of the Hotel Plus platform

Global Exhibitions	New Hope Network NEXTY Awards Team for identifying new revenue streams and supporting sustainability and innovation values
Global Exhibitions	AgraME for a new brand identity, creating new sector icons, product categories and a new value proposition
Global Exhibitions	Leslie Gallin and Belinda Pina for building a brand from the ground up to service the footwear industry
Informa Tech	The TechXLR8 and London Tech Week Content Marketing Team and the K&N Video Production Team for brand amplification and alignment of all eight of its events
Knowledge & Networking	BioProcess Portfolio for a project to align BioProcess businesses and brands
Knowledge & Networking	FinTech Futures for refreshing the brand and launching a new digital platform





## 5. Delighting Customers

*Awarded to the best example or act of outstanding service to internal or external customers.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Customer Service Team for establishing the Voice of the Customer programme
Academic Publishing	Research and Analytics Team for dedication through quality of thought and output
Business Intelligence	Kim Good for managing the International Linemen's Rodeo in Overland Park Kansas
Business Intelligence	Pharma Client Services for excellent customer service and launching a loyalty series
Business Intelligence	Angela Weidner, Ryan Haggerty, Dominique Fontanilla, Heidi Chen, Avery Levine, Tish Giglio, Christina DeRuzza for delivering premium customer service
Business Intelligence	Shea Merville for expertly managing a key relationship with an important customer and solidifying a successful partnership
Global Exhibitions	CBME B2B Event Team for CBME Retail Academy
Global Exhibitions	Grenville Mark Collaco, Shannon Andrade and Shruti Shetty for CPhI & P-MEC India Expo
Global Exhibitions	UBM Asia International Marketing Team for collaborative efforts and support
Global Exhibitions	Laura Mayes for improving the customer experience of attendees of FAN EXPO

Global Exhibitions	Christie Ramsey for increasing confidence and trust to help customers realise cost saving measures at Licensing Expo
Global Support	Harold Casapao for leading the Collections team to meet challenging targets for collections and bad debts
Global Support	Navin Khosla for outstanding support to colleagues
Informa Tech	Telco VIP Team and KNect365TMT for creating a meeting service which creates value for clients
Informa Tech	Katie Stern and Sandesh Nicol for creating design led community spaces for attendees at GDC
Informa Tech	Rose Polchin for providing outstanding customer service
Knowledge & Networking	BIO-Europe for enabling customers to do their jobs faster and more effectively
Knowledge & Networking	KNect Maritime; BWMTech North America Team for exemplary customer satisfaction and engagement



## 6. Leading the Way

*Awarded to a colleague or team who has demonstrated exceptional leadership, either as a one-off act or through continual engagement. This is not necessarily a senior manager; it could be someone within any function and at any level who has positively influenced others through actions as well as words.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Louise Berryman for excellent leadership and the delivery of new projects
Academic Publishing	Women in Publishing for encouraging dialogue about challenges and opportunities for women in the workplace
Business Intelligence	Angela Weidner for a leading role in the Platinum analyst program
Business Intelligence	Melissa Johnson for excellent leadership through change
Business Intelligence, Knowledge & Networking	Sam Kuhner for outstanding leadership and support
Global Exhibitions	Asia Management and Human Resources Department for revamping the rewards process across Asia
Global Exhibitions	AMG Marketing Team for email deliverability project
Global Exhibitions	Asia SX2 Project Team for transformation of sales processes
Global Exhibitions	Carlotta Mast, Lacey Gautier and Jenna Fitch for Climate Day and Climate Collaborative

Global Exhibitions	GE Learning for building a global learning structure
Global Exhibitions	Parag Bandodkar for leadership of the India Design Team
Global Exhibitions	Phoenix Leadership Team for building an inclusive workplace
Global Support	Anna Ballenger for the transition of credit control functions
Global Support	Ben Steel for driving change and standardisations
Global Support	Charlotte Lee for dedication and excellent leadership
Informa Tech	Daniel Pitchford for AI Business
Knowledge & Networking	Anishka Abraham for training product delivery
Knowledge & Networking	Jason Axelrod for American City & County and Urgent Communications



## 7. Show Me the Money

*Given to a colleague or team that has created significant financial benefits for the Group through either sales or efficiency activities that go beyond the expectations for their day-to-day role.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	AP UK & RoW, and Americas eBook Sales Teams for increasing revenues
Academic Publishing	Global Resourcing Team for cost savings
Academic Publishing	Journals and Books Production Teams for cost savings through consolidation of suppliers
Business Intelligence	BI Pharma Intelligence Corporate Accounts Team for revenue growth
Business Intelligence	Design Engineering & Sourcing for Connected Device Bootcamp
Business Intelligence	Dominique Fontanilla, Casey Godbout, Nicola Sawalhi-Leckenby and Michael Haydock for 'Power of 3' deal with GSK
Business Intelligence	Media Partnerships, Operations Team for outstanding revenue performance
Global Exhibitions	China Self-service, Kiosk and Vending Show for revenue growth under challenging circumstances
Global Exhibitions	Cosmoprof Asia Team for revenue and profit growth
Global Exhibitions	HOTELEX Team for revenue growth
Global Exhibitions	Marissa Kovalovs for streamlining customer rebooking process
Global Exhibitions	Fispal Food Service for growth of digital and sponsorship sales

Global Exhibitions	Jiani Lai for Health & Nutrition sales
Global Exhibitions	Matthieu Battini for Brand Licensing Europe revenue growth
Global Support	Lily Shan for leadership of the SSC China team in reducing costs
Informa Tech	Enterprise Connect Sales Team for driving new business and revenue growth
Informa Tech	UBM Tech Group Digital Marketing Team and Black Hat Audience Marketing Team for revenue growth
Knowledge & Networking	BIO-Europe for spex and revenue growth
Knowledge & Networking	SuperReturn International 2018 team for revenue growth and increased engagement with VIPs



## 8. Accelerating Growth

*Awarded to a colleague or team that has demonstrated a significant commitment to the growth of their team, business area, Division or the Group. The winner could have made a considerable contribution to specific growth-focused initiatives, such as GAP or other programmes, whilst continuing to carry out their regular activities.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	eBooks Acceleration Program for revenue growth
Academic Publishing	Open Access Corporate Goal Team for driving revenue growth and building scalable infrastructure
Academic Publishing	T&F Journals & eBooks Sales Directors for strategic sales partnership agreement with EBSCO
Business Intelligence	Cardiometabolic and Infectious Diseases Trialrove Team for building 13 new disease modules in Trialrove and contributing to the development of the rapid build process for the Editorial group
Business Intelligence	Jill Jusko, Laura Putre, Adrienne Selko, John Hitch and Dave Blanchard for IndustryWeek
Global Exhibitions	Cosmoprof Asia Team for innovation and growth
Global Exhibitions	CPhI Pharma Team for revenue growth and new business
Global Exhibitions	Elaine Tang for Licensing Expo China
Global Exhibitions	Lydia Janow for MRO Tradeshow growth
Global Exhibitions	FHA Team for brand repositioning resulting in significant revenue growth
Informa Tech	AI Summit Series for outstanding growth in sponsorship and delegate revenue

Informa Tech

Richard Mahony for accelerating the growth of Ovum Consulting

Informa Tech

TechXLR8 Asia Team for accelerated growth and increased revenues

Knowledge & Networking

SuperReturn portfolio for revenue growth through increased engagement





## 9. Better Together

*This award goes to the best example of collaboration between Informa Divisions and is for an individual colleague or team.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing & Global Exhibitions	Jon Mack for building marketing partnerships
Academic Publishing, Business Intelligence, Global Exhibitions, Global Support	Melissa Zinger, Victoria Grandich, Jasmine Grewal and Louise Riordan for the Inspire Leadership Programme
Academic Publishing & Global Support	AP - Books Publishing Services, US Books Customer Service, US Distribution Services, Technology and Sarasota SSC for the transition to internal US distribution operation
Academic Publishing	AP GDPR Readiness Project Team for GDPR implementation
Business Intelligence, Knowledge & Networking, Global Exhibitions	Eloqua Ninjas for delivering critical projects designed to leverage Eloqua
Business Intelligence	Lara Satik, Julian McGrath, Lorraine Shaw and Helen Kelly for sharing e-commerce experience and solutions
Business Intelligence	Outlook 2019 / Scrip 100 Team for combining two titles and driving revenue growth
Business Intelligence	Pharma Content and Sales teams for driving revenue growth in a competitive environment
Business Intelligence & Global Exhibitions	Dyanna Hurley and Matt Holdreith for the partnership of WardsAuto and AviationWeek
Global Exhibitions	APLF & Digital Innovation and Business Intelligence for innovation to reduce costs

Global Exhibitions	Children-Baby-Maternity Expo Team / Licensing Expo China Team for launching 'Museum & Culture in Shanghai Style'
Global Exhibitions	GE Digital Team for the migration of content to a new digital content platform
Global Exhibitions	Informa Exhibitions Beijing Team for collaborating across 30 different events
Global Exhibitions	UBM Japan, UBM China (Guangzhou), UBM Asia' Jewellery Fairs Teams for cross team collaboration
Global Support	Kate Halls for building relationships across the business
Global Support	Tax and Compliance for SAP and work on acquisitions
Informa Tech	Channel Futures & Channel Partners teams for the combination of brands
Informa Tech	Kimberly Chang for Salesforce training
Knowledge & Networking	Instructional Design Team - KNect365 Learning Digital Learning for badging pilots



## 10. Top Team

*This award recognises a group of colleagues that achieved something exceptional by working collectively. This is not limited to existing teams in the organisation; it can be cross- business/Divisional committees or working groups who, through a combination of skill sets, have added up to far more than the individual sum of the parts.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Talie Betteridge, Tom Reed, Matthew Smith for cross departmental success
Academic Publishing	Dove Integration Team
Academic Publishing	Learning & Organizational Development Team
Academic Publishing	T&F Internal Communication Team
Business Intelligence, Knowledge & Networking, Global Exhibitions	Eloqua Ninjas for delivering critical projects designed to leverage Eloqua
Business Intelligence	Citeline next-generation Team
Business Intelligence	Lloyd's List Intelligence Global Credit Reports Team
Business Intelligence	Analysts, Development, Marketing, Product Management and Sales for the EquipmentWatch and Price Digests brands
Global Exhibitions	UBM Asia International Marketing Team
Global Exhibitions	Jewellery Fairs Team
Global Exhibitions	MIFF Team, UBM Malaysia
Global Exhibitions	Routes
Global Exhibitions	The Battery Show 2018 Team

Global Support

EU SSC Credit Control

Global Support

Tax and Compliance Team

Global Support

UBM Group Finance Team

Global Support

APGE Credit Control Team, EU SSC

Informa Tech

Black Hat Team

Knowledge & Networking

BIO-Europe Team

Knowledge & Networking

HRSE Team

Knowledge & Networking

SuperReturn Asia 2018 onsite team

Knowledge & Networking

K&N Life Sciences



## 11. Above and Beyond

*This award recognises an outstanding contribution to the company by a single colleague. The winner will be someone who stands out from their peers, not only carrying out their own responsibilities in an exemplary fashion but helping others to do the same.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Academic Publishing	Andrew Miller
Academic Publishing	Carol Wakefield
Academic Publishing	Cindy Carelli
Academic Publishing	Hareesh Kanchanepally
Academic Publishing	Linda Bain
Business Intelligence	James Wade
Business Intelligence	Stefka Baxter
Global Exhibitions	Bill Zhang
Global Exhibitions	Janice Lee
Global Exhibitions	Lisa Pierce

Global Exhibitions Russell Coronel

Global Exhibitions Sarah Weir

Global Support Michaela Salvaris

Global Support Kelly Ballinger and Sarah Gooday

Global Support Tannis Limp

Global Support Angela Vidler

Informa Tech Sandesh Nichol

Knowledge & Networking Anishka Abraham

Knowledge & Networking Carter Anderson

Knowledge & Networking Hanisha Kumar



## 12. Combination Champion

*Awarded to a colleague or team that has made significant contribution to the success of the Informa and UBM combination so far.*

<b>Informa Division</b>	<b>Shortlisted Colleague or Team</b>
Global Exhibitions	ConnecTechAsia Team
Global Exhibitions	Eric Liao
Global Exhibitions, Knowledge & Networking	Jessica Blue and Anastasia Ioannou
Global Exhibitions	Julien Bonvallet, Olav Masseling and Natasha Berrow
Global Exhibitions	Samantha Bleasby
Global Exhibitions	Steph Bernadus
Global Exhibitions	UBM Sinoexpo Furniture Group & UBM Asia Digital Innovation team
Global Support	Diane Maiden
Global Support	Lynda Wallin, Christina Kanes, Jacqueline Giangrande and Zi Kuang
Global Support	Andrew Lamare
Knowledge & Networking	USA Delegate Sales Team

